## Message Text

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PAGE 01 MONTRE 00390 111457Z ACTION EUR-12

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**UNCLAS MONTREAL 390** 

E. O. 11652: N/A TAGS: BGEN, CA

SUBJ: PRIVATE TRADE OPPORTUNITY (COUNTRY COMMERCIAL PROGRAM)

- 1. 122/04/P0044
- 2. 03/09/77
- 3. E. TOLMAN
- 4. 122 CANADA
- 5. ID

6(A) WRITE, CALL
6(B) J. KESTEKIAN, PRESIDENT
6(C) UNITED TOOLS CO. MONTREAL LTD.
9220 CHARLES DE LATOUR
MONTREAL, QUEBEC

7. TEL: (514) 384-9102 TELEX: MTL 05-827545

8. --

9. 104-11

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9(A) DIRECT SALE AND DISTRIBUTORSHIP

10. DESCRIPTION

 $35482\text{-}0000\ \ \text{TOOLS}, \text{HAND}, \text{POWERDRIVEN}, \text{PARTS AND ATTACHMENTS}$ 

34231-0000 TOOLS, MECHANICS AND HANDSERVICE

35441-0000 TOOLS, SPECIAL DESIGN, METAL WORKING

35361-0000 HOISTS, HAND AND ELECTRIC, CHAIN AND WIRE ROPE INCLUDING PARTS AND ATTACHMENTS FOR HOISTS SOLD SEPARATELY 35361-0000 HOISTS, PARTS AND ATTACHMENTS SOLD SEPARATELY 34942-0000 HYDRAULIC TOOLS AND EQUIPMENT

UNITED TOOLS CO., MONTREAL, LTD., ESTABLISHED IN 1970, IS A WHOLESALER OF AUTOMOTIVE SUPPLIES AND PARTS, AND AUTOMOTIVE AND INDUSTRIAL TOOLS. HEAD OFFICE IS LOCATED IN MONTREAL WITH A BRANCH IN TORONTO (195 BRIDGELAND AVE., TORONTO, M6A 1Y7). EMPLOYS 22, FOUR OF WHOM ARE SALES PERSONNEL. SALES TERRITORY: EASTERN CANADA. SPECIALTY: THE MARKETING OF SPECIAL TOOLS UNDER ITS OWN TRADE MARK "UNITOOL". SUBJECT FIRM ALREADY IMPORTS PRODUCTS FROM 3 US FIRMS (INGERSOLL RAND, CHICAGO PNEUMATIC AND OWATONMA TOOLS). HOWEVER, IT IS LOOKING FOR NEW LINES OF AUTOMOTIVE AND INDUSTRIAL TOOLS, AIR-POWER AND HAND TOOLS, AUTOMOTIVE AND INDUSTRIAL MAINTENANCE TOOLS AND EQUIPMENT, HOISTS AND PULLEYS.

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## Message Attributes

Automatic Decaptioning: X

Capture Date: 01-Jan-1994 12:00:00 am Channel Indicators: n/a **Current Classification: UNCLASSIFIED** 

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